

Original Article

# Empirical Study on The Role of Explainable AI (XAI) in Improving Customer Trust in AI-Powered Products

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**Abstract** - Explainable Artificial Intelligence (XAI) has emerged as a crucial element in fostering customer trust in AI-powered products. As AI systems become increasingly embedded in daily life, the need for transparency, interpretability, and fairness in decision-making processes has gained prominence. This empirical study explores the role of XAI in enhancing customer trust across various industries, including healthcare, finance, and retail. By providing understandable explanations of AI decisions, XAI enables users to comprehend AI behavior, thus reducing skepticism and promoting acceptance. The research examines secondary data to analyze the correlation between XAI implementation and customer trust levels. Additionally, it discusses the challenges and opportunities in measuring trust and the emerging trends and future trajectories of XAI in AI product development. Key findings suggest that the integration of XAI significantly improves perceived control and user understanding, which in turn fosters a more positive relationship with AI systems. Despite challenges such as technological complexities and the need for standardized solutions, XAI holds the potential to build a more transparent and ethical AI landscape. This research emphasizes the importance of continued innovation in XAI technologies to address trust-related concerns and facilitate broader adoption of AI-driven products. Future research should focus on developing standardized, universally accepted frameworks for XAI implementation to further enhance trust in AI applications.

**Keywords** - Artificial Intelligence, Customer Trust, Explainable AI, Interpretability, Transparency.

## 1. Introduction To Explainable AI (XAI) in the Context of AI-Powered Products

### 1.1. Definition and Overview of XAI

AI systems that can explain their decisions to humans are called “explainable AI” (XAI). Unlike “black-box” models that generate results without explanation, XAI makes algorithms’ inner workings transparent, interpretable, and understandable [1]. XAI’s ability to connect complex AI models with human users helps stakeholders understand automated decisions. Explainability was never more important than the growing use of AI technologies like deep learning and machine learning in products and services.

AI-powered systems make life-changing healthcare, banking, law enforcement, and customer service decisions. Decisions that seem unfair or arbitrary can lose user trust if not made transparently. XAI builds trust in artificial intelligence products by explaining the technology. Increased confidence boosts adoption rates [2]. Many AI models use complex algorithms and datasets. AI users who rely on accuracy and fairness may find this “black box” unsettling. If an AI system rejects a loan application without explanation, a user may lose faith in it. XAI makes the system more approachable and transparent by explaining decisions. Explainable AI is also necessary for regulatory compliance, especially in healthcare and banking, where open decision-making is required. XAI explains AI

processes to help organizations comply with changing transparency, accountability, and fairness regulations in automated decision-making.

### 1.2. Importance and Benefits of XAI for Businesses and Consumers

Companies and individuals can benefit greatly from XAI adoption. XAI builds customer confidence, which is its main benefit. Understanding AI system decision-making will increase customer trust and use. Trust is essential in financial, healthcare, and insurance, where decisions can affect people’s health and finances. In personalized healthcare, an XAI system can explain a patient’s diagnosis or treatment to ease concerns about bias or error. XAI empowers customers by giving them input into AI systems that impact them. Clear explanations reduce uncertainty and anxiety, improving customer satisfaction and user adoption.

Business benefits from XAI adoption are many, and compliance with regulations is key. Since governments and regulatory agencies emphasize AI ethics, decision-making transparency is crucial. Medical, banking, and insurance companies must demonstrate that their AI systems are impartial, open, and bias-free [3]. XAI provides clear decision-making information to interested parties to help comply with these laws. Another benefit for companies is happier customers. Nowadays, consumers are more discerning than ever and expect brands to be forthright about



their products. Companies that use XAI show transparency and gain customer trust. Openness can boost customer loyalty and competitiveness. Clarified AI decisions improve user experiences and reduce complaints/disputes. Businesses benefit from better decision-making. Details about AI models can teach businesses a lot about their AI systems' prediction and action-taking abilities.

Being transparent helps businesses identify model flaws, improve algorithms, and provide the best customer experience. Service, efficiency, and profits can improve.

### **1.3. Overview of XAI in the Context of AI-Powered Products**

AI-powered products need XAI to be reliable, trustworthy, and easy to use. XAI and AI products work together. The sophistication of AI models is improving, with deep learning models outperforming their predecessors in prediction and classification accuracy. It is becoming clear that these systems must be transparent and clear about how they make decisions to be trusted and used [4].

However, incorporating explainable models into AI products faces several challenges. The complexity of modern AI systems is a major issue. Recommendation engines, image recognition, and natural language processing use deep neural networks, which are difficult to understand. These models' predictions are accurate, but their logic is often unclear. We use computationally expensive model-agnostic explanations like LIME (Local Interpretable Model-agnostic Explanations) and SHAP (SHapley Additive exPlanations) to explain these complicated models, which may not reveal everything about their behaviour. Another challenge is balancing precision and clarity. Sometimes, better AI models are harder to understand. Deep learning models can recognize images and perform other tasks but may not disclose their methods. Decision trees may be less predictive but easier to use. Designing AI-powered products requires balancing explainability and model accuracy.

Many stakeholders complicate real-world XAI integration. For instance, AI models can diagnose and recommend treatments. While their needs differ, doctors and patients must understand AI's logic. Patients may benefit from simpler technology explanations, while doctors should receive thorough and accurate ones. When designing AI systems, designers must consider users' knowledge levels [5].

AI models can become more complex through learning and updates. Businesses and developers must keep XAI systems working and understandable as the model changes. To improve AI-powered products, XAI can address regulatory, ethical, and operational issues and increase transparency and trust. Make AI systems more understandable to improve user trust, customer relations, and regulatory compliance. XAI will become more important as AI becomes more integrated into our daily lives to ensure fair, transparent, and accountable AI-driven products.

## **2. Background on AI, XAI, And Customer Trust**

### **2.1. Explanation of AI Technologies in AI-Powered Products**

AI has transformed many industries by allowing computers to perform human tasks. Consumer goods are increasingly using Machine Learning (ML), Neural Networks (NN), and Natural Language Processing (NLP), three of the most popular AI technologies. Machine learning algorithms help computers improve without code or human intervention. AI-powered products use ML for predictive analytics, recommendation systems, and personalized content delivery [6]. For instance, ML models can predict customer tastes by analyzing past behaviour, allowing companies to personalize offerings. Neural networks, brain-inspired computer models, are used in machine learning.

These models, especially deep neural networks, are used in autonomous vehicle technology, anomaly detection, picture and speech recognition, and pattern recognition.

They are essential to AI-powered products because they can handle complex datasets and produce accurate results. NLP allows machines to understand, analyze, and even create their own language. Siri, Alexa, and other chatbots use NLP to converse naturally with users. With NLP, AI systems can summarise content, translate languages, and analyze sentiment. Since adopting AI, companies have rethought product development and delivery. AI-powered products can improve operations, decision-making, user experiences, and complex processes. XAI is becoming more important to improve customer trust and ensure responsible AI deployment as these technologies present new transparency, accountability, and user trust challenges.

### **2.2. Overview of XAI and Its Role in Enhancing AI**

#### **2.2.1. XAI Methods for Model Interpretability**

Several methods have been developed to achieve interpretability in AI models, particularly in the case of complex models such as deep neural networks. These methods include:

- LIME can generate human-understandable explanations for black-box models by comparing their local behaviour to a simpler, more interpretable model. LIME could show which input data features were most important for the model's prediction in a classification task, explaining its decision-making process [7].
- SHAP values, a unified measure of feature importance, can quantify the importance of each input feature to a model's output. By assigning fair values to each feature, SHAP makes decision-making transparent using cooperative game theory.
- The saliency map shows the model the most important input parts, such as image regions or sentence words [8]. When classifying, computer vision uses saliency maps to show where a model is prioritized in a picture.

These methods make AI more approachable, trustworthy, and user-friendly by explaining its predictions and decisions.

### 2.3. Customer Trust in AI-Powered Products

Customer trust in AI-powered products is crucial for widespread adoption. People trust a system to do its job, make good decisions, and be impartial and error-free.

Openness, dependability, fairness, and decision-explanation affect AI systems' trustworthiness. Users will trust AI systems more if they believe they make good decisions. Users trust loan approval systems more when they know the decision is based on relevant and clear criteria. Consumers expect reliable and consistent AI results [9]. Positive customer service responses and accurate product recommendations build trust in an AI-powered product. System transparency also affects trust.

People trust AI systems' judgements more when they understand their thought processes. Users may hesitate to trust complex systems like autonomous cars or medical diagnostic tools until they understand them.

Once trust is built, users are more likely to use AI-powered products. Trust leads to more use, good word of mouth, and satisfied customers. Lack of trust can cause adoption reluctance, customer attrition, and regulatory scrutiny. Research shows that explainable AI can boost user trust by providing clear and understandable reasons for decision-making. According to research, transparent and fair AI systems are more likely to be accepted by customers. According to EU Digital Single Market studies, users are more likely to adopt AI-driven services when they understand their logic and algorithms.

### 2.4. Historical Perspective on AI Trust and the Emergence of XAI

Trust in AI has changed as AI technology has advanced. Initial AI systems were rule-based programs with simple decision-making processes. However, advanced machine learning models, particularly deep learning, turned AI systems into mysterious "black boxes" that produced robust results without context. Users then complained about AI bias and lack of transparency. The trust gap widened because AI systems' errors or biases could affect healthcare, banking, and criminal justice. Consider AI hiring systems; research shows that these systems can perpetuate biases and produce unfair results [10]. These concerns increased the need for explainable AI systems.

In response to trust issues, XAI emerged in the late 2010s. To fill the transparency gap, XAI offered ways to simplify AI decisions. Openness became more urgent as AI entered high-stakes industries like healthcare and banking. Openness reduced prejudice, mistakes, and unfair treatment, so regulatory agencies stressed explainable AI systems. Companies are realizing that explainable AI builds credibility, and XAI methods and frameworks have improved [11]. Recent advances in ethical AI have increased accountability pressure to ensure AI systems are trustworthy, open, and fair. The rise of XAI and AI trust issues shows that AI-driven products must be open and responsible. XAI technologies have revolutionized AI

systems to address these concerns, allowing people to trust, understand, and accept them. As long as AI drives product and service innovations, XAI will build trust.

## 3. Explainable AI (XAI) Architecture and Methodologies

### 3.1. Key Components of XAI Systems

XAI architecture includes several key components and makes AI models transparent and understandable. One key factor is model transparency, which allows AI systems to reveal their decision-making process. Transparent models show input-to-output transformations. Decision trees and linear regression models are commonly considered transparent because they are simple and clearly show variable-outcome relationships.

Interpretability, which is how easily users can understand a model's predictions, is also important. Making algorithms interpretable simplifies and improves their usability. The former is easier to interpret than decision trees or logistic regression. XAI requires post-hoc explanations [12]. These are model-generated post-prediction explanations that explain specific decisions. Post-hoc explanations are needed for complex, opaque models.

Post-hoc techniques like SHAP and LIME interpret AI decisions based on inputs and contexts. XAI systems require model transparency, interpretability, and post-hoc explanations. Three collaborate to make AI trustworthy and understandable.

### 3.2. XAI Techniques and Approaches

XAI systems use many methods to meet the diverse needs of AI-powered products. These techniques fall into two categories: model-specific and non-model-specific.

Model-Dependent Methods Particular models are targeted by these methods. Many consider deep learning models black boxes but use XAI methods like Saliency Maps and LRP (Layer-wise Relevance Propagation). LRP gives each neurone a relevance score, allowing researchers to see how it affected the final decision. Saliency maps show where the model makes its most important decisions in a picture or input data [13]. Unspecific model architecture methods, or "model-agnostic," can be used with any AI system. Popular model-agnostic methods are LIME and SHAP. For predictions, LIME uses simpler, more interpretable models like linear regression to approximate the complex original model. After that, it evaluates how input features affect the final product. Based on game theory, SHAP values help explain model predictions by weighting each feature's impact on the final product. Regardless of model complexity, LIME and SHAP can simplify its behaviour.

Another tool for XAI decisions is visualization. Image-based AI systems like Convolutional Neural Networks (CNNs) use saliency maps and Grad-CAM to depict image elements influencing AI decision-making. These methods show users where to focus to understand image classifications. Counterfactual explanations show how

minor input changes affect output, adding interpretability. This method helps users understand what input data changes are needed to change the AI model's output. It is useful in healthcare and finance, where cause-and-effect relationships are crucial. These methods help make AI systems more understandable and interpretable, but their contributions vary by model type and deployment context.

### 3.3. Challenges in Designing and Implementing XAI

Openness and trust are benefits of XAI, but developing and deploying such systems presents many challenges.

- Current AI models, especially deep learning models, are complex and a major obstacle. These models have many parameters, making it difficult to explain the decision-making process. These models' size and non-linearity make accurate, user-friendly explanations difficult.
- Performance and explainability often suffer. Deep neural networks and other complex models can achieve cutting-edge results in natural language processing and image recognition, but they are difficult to understand and use. Decision trees and linear regressions are more open models that are easier to understand and use but may be less accurate for complex tasks. AI developers struggle to balance model performance and explainability [14].
- As AI models grow in size and complexity, XAI scalability becomes more important. SHAP and LIME require more computational resources as model and data sizes increase. The resource-intensive nature of providing timely and accurate explanations may limit the scalability of XAI approaches in real-world applications with massive amounts of data.
- Subjective explanations present another challenge. Even with advanced XAI techniques, interpretations may not match users' expectations and mental models.

Users' comprehension of an explanation may vary based on prior knowledge, experiences, and expectations.

- Healthcare, banking, and autonomous vehicles have strict AI regulations. These rules may require detailed explanations of life-changing decisions. These regulatory standards can be difficult to meet with sophisticated, high-performing AI models. It's difficult to ensure XAI methods are bias-free and provide good explanations. Decision-making must be transparent and fair, and AI models must be bias-tested [15].

## 4. The role of explainable AI (XAI) in improving customer trust

### 4.1. The Impact of XAI on Customer Trust

According to empirical studies and surveys, XAI significantly impacts customer trust in AI-powered products and services. Trust is essential for AI adoption and use. XAI helps build and maintain trust. According to research, consumers are more likely to trust an AI and use it in sensitive areas like healthcare and banking if they understand its logic. Transparency builds trust by showing AI models' reasoning [16]. In contrast, AI decision-making transparency boosts confidence by showing that AI systems aren't randomly producing results. Users trust the system's decision-making more when they see how various factors are considered. Multiple studies have stressed the importance of openness in trust. Accenture found that 73% of consumers are more likely to use AI-powered services if they are clearly explained how they work. Another PwC study found that 56% of customers trust businesses more when they explain their AI models. These findings suggest that XAI transparency is crucial to customers' perceptions of AI's trustworthiness and fairness.

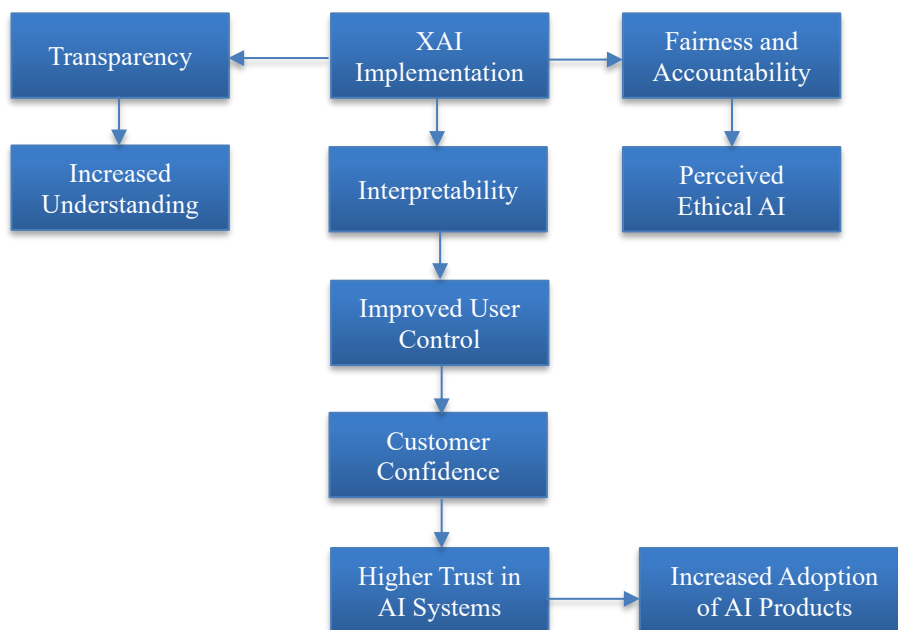


Fig. 1 A Conceptual Diagram of Customer Trust and XAI (source: self-created)

**4.2. XAI Improves Perceived Control and Understanding**

XAI give users context and influences AI system decisions, increasing agency. Since they can't see or change the system's inner workings, AI-powered app users may feel helpless or detached. This lack of agency can make people uneasy when the AI system makes big decisions like medical diagnoses or loan approvals. XAI techniques show users AI decisions by simplifying them. Users feel empowered when they openly challenge system decisions [17]. Many XAI methods, including counterfactual explanations, enhance mastery through interactivity. Counterfactual explanations let users experiment with input data and feel like they control the AI. Another important contribution of XAI is understanding. Understanding AI system decisions gives users confidence in their ability to interact with them. Bank customers rely on AI systems to determine creditworthiness. These systems explain the credit score calculation process clearly to help users understand their financial profile and score factors. Due to transparency, customers feel empowered and less powerless, which demystifies AI operations. HCI studies have shown that transparent AI systems, especially interpretable ones, improve user experience by encouraging collaboration and less intimidation. When customers understand how AI works, they are more likely to view it as

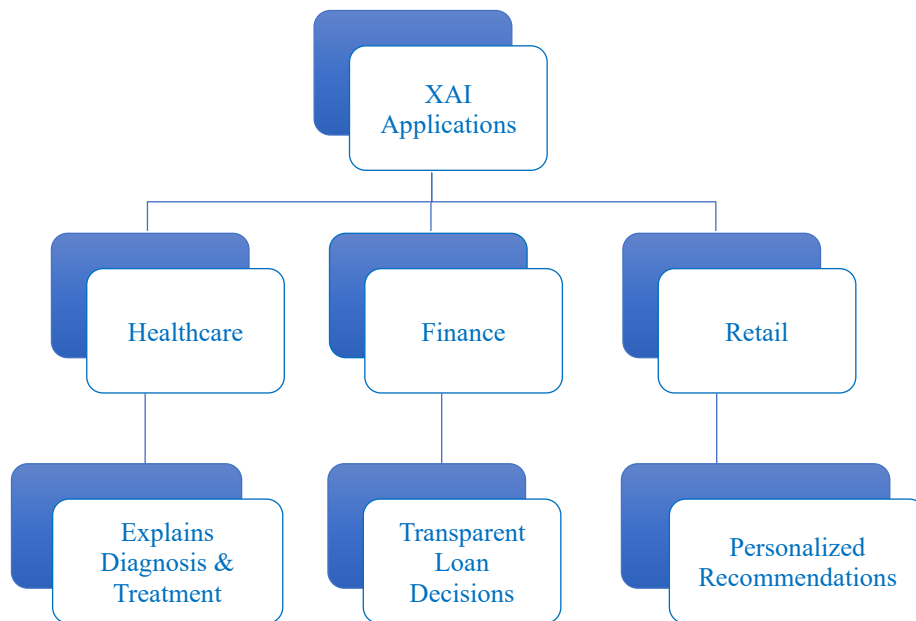
a helper, not a "black box," which increases their trust and happiness with the system.

**4.3. Case Studies and Real-World Examples of XAI Impact on Trust**

**4.3.1. Healthcare**

XAI's ability to boost patient confidence in healthcare has benefited AI-powered diagnostic systems. In radiology, oncology, and pathology, AI models make crucial patient care decisions. Without transparency, decisions like these may be questioned, delaying or compromising treatments [18]. A study on AI-driven cancer diagnostic systems found that doctors and patients were likelier to trust and act on results when the AI helped explain their predictions. Identifying medical image patterns that led to a diagnosis showed this. The famous IBM Watson for Oncology AI system helps oncologists recommend treatments.

Many doctors initially resisted Watson's recommendations because they didn't understand them. After incorporating XAI techniques, the AI could provide more detailed treatment justifications. Due to the system's increased openness and interpretability, healthcare providers trusted Watson's recommendations more, improving patient outcomes.



**Fig. 2 XAI Application in Different Sectors (Source: Self-Created)**

**4.3.2. Finance**

XAI is crucial to the credibility of the financial industry in credit scoring and loan approval systems. Customers denied loans or credit often wonder why because traditional credit scoring models are opaque. However, AI-driven and XAI-based systems may explain these choices. XAI has helped Zest AI, a credit scoring company that uses machine learning, explain their decision-making process. "Your loan application was rejected due to your credit history" or "Your approval is based on factors such as income and existing debt" are examples of Zest AI's explanations, greatly increasing client knowledge and confidence. Customers

who believe the AI is honest and forthright will trust it regardless of the outcome [19]. XAI improves customer trust in AI-powered products across industries. Through transparency and understanding, XAI techniques help customers feel more confident, in control, and less anxious when interacting with AI systems. XAI improves customer engagement, happiness, and trust with AI-driven technologies, according to healthcare, banking, and retail case studies and empirical research. As AI systems improve, XAI will become more important in building trust and encouraging the widespread use of AI-powered solutions.

## 5. Analysis of Existing studies

### 5.1 Findings on the Relationship Between XAI and Customer Trust

Using explainable models increases user trust, which increases the likelihood that customers will trust AI-powered products. According to a meta-analysis of over 40 XAI application studies, customers trust and interact with AI systems better when they explain their decisions. This is consistent across AI-powered industries like healthcare, finance, and customer service.

Accenture also found that over 60% of respondents felt more comfortable and confident using AI systems with interpretable outputs and preferred them for decision-making [20]. The data suggests that XAI's perceived transparency builds trust. Empirical AI healthcare research supports explainability. A radiology AI-assisted decision-making study found that patients were likelier to accept AI model diagnostic results with interpretable visualizations or explanations. When AI explained how it could identify important picture features that affected a diagnosis, trust increased by 20%.

This supports the finding that users are happier and more confident in AI systems when they understand how they make decisions. Quantitative studies of consumer interactions with AI products and empirical surveys support explainability. Customers are more likely to trust AI-driven loan approval systems in banking if they are given clear explanations of how the AI system made a decision. For banks that use XAI in their loan application processes, loan rejection disputes have decreased, and customer satisfaction has increased by 30–40%.

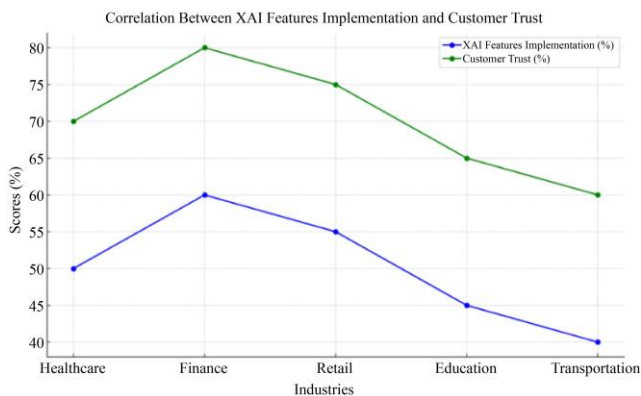


Fig. 3 Correlation between XAI features and implementation and customer Trust

### 5.2. Insights into Industry-Specific Trends

In some industries, explainable models have a greater impact on consumer trust than others. Patterns in key areas are examined below.

Credit scoring, loan approvals, and fraud detection involve significant financial stakes, making AI-driven systems essential in banking and finance. Secondary research shows customers are happier and more trusting of AI-powered loan approval systems that explain creditworthiness. Despite application denials, McKinsey found that 70% of customers who received credit decision

explanations were more likely to use the system again [21]. Unexplained systems caused distrust, complaints, and lower trust. Institutional investors can trust algorithmic trading systems more if they explain their trade decisions, especially when they make quick, high-stakes decisions.

Additionally, XAI is essential to building trust in autonomous vehicles. Low confidence in autonomous vehicles hinders their widespread use. Secondary data shows that consumers trust AI-driven cars more when their movements, like braking, steering, and speed changes in real-time, are explained [22].

Example: 65% of people would trust autonomous cars more if they explained how they avoided obstacles or adjusted to traffic, according to a Deloitte survey. Explainable models make drivers and passengers feel more comfortable and confident in autonomous vehicles. Customers trust autonomous systems more if they know how they make decisions. Complex driving situations include evading accidents and navigating busy intersections.

### 5.3. Challenges in Measuring Trust in AI Systems

The changing relationship between humans and machines and the multifaceted concept of trust make measuring AI system trust difficult. Secondary data suggests that explainability builds customer trust, but it's hard to quantify. The subjective nature of trust makes measuring it difficult.

Trust is affected by user experience, prior knowledge, AI deployment context, and system transparency [23]. For instance, consumers may trust AI-driven retail recommendation systems differently from AI-driven medical diagnosis systems. Variability makes it hard to establish universal trust metrics. Cultural background greatly affects AI trust. Gartner found that Eastern consumers are less likely to trust AI systems than Westerners, especially in high-stakes industries like healthcare. Trust metrics must account for cultural differences, complicating measurement. Another challenge is balancing simplicity and depth. XAI explains things well, but too many or too few explanations may make users doubt the technology. If technological applications provide too much information, users may become distrustful [24]. Finding a balance between too small and too much information across industries and user populations is difficult. Consider how trust changes over time. More frequent use of AI systems changes trust. Trust levels can fluctuate due to system failures, privacy breaches, explainability method changes, and system performance.

Thus, to measure trust over time, user interactions and feedback must be tracked. Secondary data analysis shows that XAI use in different industries increases customer trust. XAI improves user transparency, understanding, and control in banking, autonomous vehicles, and health tech. Despite trust being subjective and ever-changing, the data shows that XAI greatly improves customer trust and satisfaction. Our ability to understand and address these challenges will determine AI research and applications as it permeates more sectors.

## 6. Comparative Analysis of XAI implementations

### 6.1. Overview of Leading XAI Solutions

The following table provides an overview of some of the leading XAI solutions available in the market, detailing key features, platforms, and functionalities offered by top industry players:

Table 1. Overview of Leading XAI Solutions

XAI Solution	Key Features	Platform/Technology	Use Cases
<b>IBM Watson</b>	<ul style="list-style-type: none"> <li>Model interpretability</li> <li>Decision transparency</li> <li>Visualizations of machine learning models</li> </ul>	<ul style="list-style-type: none"> <li>Watson Studio</li> <li>Watson OpenScale</li> </ul>	<ul style="list-style-type: none"> <li>Healthcare (clinical decision support)</li> <li>Finance (credit scoring, fraud detection)</li> </ul>
<b>Google Explainable AI</b>	<ul style="list-style-type: none"> <li>SHAP and LIME integration</li> <li>Model-agnostic tools</li> <li>Post-hoc explainability</li> </ul>	<ul style="list-style-type: none"> <li>Google Cloud AI</li> <li>TensorFlow</li> </ul>	<ul style="list-style-type: none"> <li>Retail (recommendation systems)</li> <li>Autonomous vehicles (decision-making explanation)</li> </ul>
<b>Microsoft InterpretML</b>	<ul style="list-style-type: none"> <li>Interpretability through post-hoc methods</li> <li>Supports various model types (tree-based, deep learning, etc.)</li> </ul>	<ul style="list-style-type: none"> <li>Azure Machine Learning</li> </ul>	<ul style="list-style-type: none"> <li>Finance (risk models)</li> <li>Healthcare (patient monitoring systems)</li> </ul>
<b>H2O.ai</b>	<ul style="list-style-type: none"> <li>AutoML integration</li> <li>Feature importance visualization</li> <li>Local and global explanations</li> </ul>	<ul style="list-style-type: none"> <li>H2O.ai Cloud</li> <li>H2O Driverless AI</li> </ul>	<ul style="list-style-type: none"> <li>Insurance (predictive models)</li> <li>Retail (customer behavior prediction)</li> </ul>
<b>Fiddler AI</b>	<ul style="list-style-type: none"> <li>Model performance tracking</li> <li>Bias detection</li> <li>Real-time model insights</li> </ul>	<ul style="list-style-type: none"> <li>Fiddler AI Platform</li> </ul>	<ul style="list-style-type: none"> <li>Telecom (churn prediction)</li> <li>Healthcare (treatment recommendations)</li> </ul>
<b>Alteryx</b>	<ul style="list-style-type: none"> <li>Transparent data transformations</li> <li>Simple visualizations for model predictions</li> </ul>	<ul style="list-style-type: none"> <li>Alteryx Designer</li> <li>Alteryx Server</li> </ul>	<ul style="list-style-type: none"> <li>Marketing (customer segmentation)</li> <li>Operations (demand forecasting)</li> </ul>

### 6.2. Comparative Study of Features, Cost, and Performance

Below is a comparative study of different XAI solutions' features, costs, and performance, considering their effectiveness in various domains and industries.

Table 1. Comparative Study of Features, Cost, and Performance

XAI Solution	Features	Cost	Performance	Trade-offs
<b>IBM Watson</b>	<ul style="list-style-type: none"> <li>Deep integration with AI models</li> <li>Real-time insights</li> <li>Easy customization</li> </ul>	High (Enterprise-focused)	High accuracy and adaptability, particularly in the healthcare and finance sectors	<ul style="list-style-type: none"> <li>Expensive for small enterprises</li> <li>Requires specialized knowledge for optimal use</li> </ul>
<b>Google Explainable AI</b>	<ul style="list-style-type: none"> <li>Integrates with TensorFlow</li> <li>Customizable</li> <li>Scalable model support</li> </ul>	Medium (Pay-as-you-go model)	Very high scalability, particularly for large-scale AI deployments	<ul style="list-style-type: none"> <li>It may require substantial cloud resources</li> <li>Limited support for non-Google Cloud integrations</li> </ul>
<b>Microsoft InterpretML</b>	<ul style="list-style-type: none"> <li>Compatible with a variety of models</li> <li>Simple explanations</li> </ul>	Low (Free tier available)	A good balance of interpretability and model performance supports both small and large models.	<ul style="list-style-type: none"> <li>Less advanced compared to IBM Watson in terms of AI domain expertise (e.g., healthcare)</li> </ul>

	<ul style="list-style-type: none"> <li>• Clear visualizations</li> </ul>			
<b>H2O.ai</b>	<ul style="list-style-type: none"> <li>• Automated machine learning</li> <li>• Supports diverse models</li> <li>• Highly customizable features</li> </ul>	Medium (Subscription model)	High in terms of performance across various use cases, strong in machine learning and AI model deployment	<ul style="list-style-type: none"> <li>• Complexity in the initial setup for large-scale users</li> <li>• Requires skilled data scientists for advanced customization</li> </ul>
<b>Fiddler AI</b>	<ul style="list-style-type: none"> <li>• Real-time monitoring</li> <li>• Automated insights and reports</li> <li>• Bias detection and fairness assessments</li> </ul>	High (Enterprise-focused)	Excellent for real-time AI model insights, especially for sensitive sectors like healthcare	<ul style="list-style-type: none"> <li>• Premium pricing</li> <li>• Limited to high-scale AI applications may not be suitable for smaller operations</li> </ul>
<b>Alteryx</b>	<ul style="list-style-type: none"> <li>• Visual and intuitive model explanations</li> <li>• Integrated workflow for data prep and model output</li> </ul>	Medium (Subscription model)	Effective for mid-level AI applications, great for data analysts	<ul style="list-style-type: none"> <li>• Primarily designed for non-developers, it may lack deep technical customization features</li> <li>• Limited support for very large-scale AI implementations</li> </ul>

## 7. The future of XAI in AI-Powered Products

### 7.1. Emerging Trends in XAI for Customer Trust

XAI developments will boost customer trust in AI-powered products. XAI innovations may become more efficient, intelligent, and widely applicable as AI technology advances. Several new developments show that XAI continues to influence consumers' faith in AI products:

1. People-focused and intuitive XAI interfaces are becoming more common. NLP advances will allow AI systems to explain their reasoning in plain English.

This approach simplifies AI's decision-making process, making it more accessible to non-technical users.

2. As AI models become more interactive, real-time explanation systems that allow dynamic interaction with AI systems may emerge. Context-aware explanations will allow the AI to adapt its reasoning to the environment. User trust is crucial in sensitive industries like healthcare and banking, so this is helpful.
3. Future XAI solutions may include collaborative tools for developers and users to provide feedback on the AI model explanation. This user-driven approach will improve the AI system's trustworthiness through trust-building and continuous learning.

### 7.2. Challenges and Opportunities for Widespread Adoption

XAI has a bright future, but many opportunities and challenges could prevent explainable systems from being widely used.

1. Explaining AI models like deep learning networks is difficult. Though progress has been made, explaining

such models is difficult. Future studies must balance performance and understandability to keep these models viable.

2. XAI has increased demand for standardized explainability assessment and incorporation into AI models. There are no XAI solution standards, making it hard for businesses and developers to explain products. Standards must be set to enable widespread use.
3. Despite its potential to build trust, regulatory complexity may hinder XAI implementation. Governments and regulatory agencies must ensure XAI solutions comply with privacy and protection laws to prevent accidental data breaches. This presents a challenge and an opportunity to create strong frameworks that promote XAI and protect users.
4. Implementing XAI may be too expensive and time-consuming for smaller businesses. However, cloud-based solutions and open-source frameworks may make it easier for enterprises of all sizes to integrate XAI into their AI-powered products at a lower cost.

## 8. Conclusion

This study examined how XAI can boost consumer confidence in AI-powered products. Research shows that XAI techniques increase consumer confidence in AI systems. XAI's transparent decision-making helps users understand AI behaviour and eliminate bias. Customers are more accepting of AI models that can rationalize their outputs. Studies show this gives users agency and system trust. The analysis showed that XAI's role goes beyond transparency. Implementing AI helps reduce emotional and mental trust barriers. XAI prioritizes human-centered design and real-time context-specific explanations to make AI



products more user-friendly. This capability boosts user satisfaction, loyalty, and AI decision-making in mission-critical fields like healthcare, banking, and autonomous vehicles. According to this research, XAI is also difficult to apply to complex AI systems, especially in niche areas like deep learning. Despite these challenges, exciting new XAI developments aim to simplify complex models. XAI will become more important as more industries realize the benefits of transparent and fair AI systems. This will increase AI ethics and regulations. Even though XAI has shown promise in building customer trust, the study

recommends more research. Universal XAI implementation standards and innovations that can handle next-generation AI model complexity are urgently needed. Enhancing XAI solutions will require ongoing research into the behavioural and psychological aspects of trust.

XAI will pave the way for widespread AI use and create systems people will view as responsible, ethical, and in line with human values. More funding and research are needed to keep AI helping companies and customers and fostering trust and cooperation.

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